

# GOVERNMENT CONTRACTING 101 - PATH TO PROCUREMENT

In-Person Event

**Date and Time:**

**Friday, May 1, 2026**  
**11 a.m.**

**Location:**

**3240 Friars Point Rd., BF McLaurin Vocational-Technical Center (Gallery)**  
**Coahoma Community College**  
**Clarksdale, MS 38614**

**Presenter: Jessica Simmons** | Mississippi Development Authority  
Northwest Mississippi APEX Advisor

The Gov Con 101 - Path to Procurement training is designed to help small businesses understand the step-by-step process of entering and succeeding in government contracting at the federal, state and local levels. This training is ideal for new and early-stage government contractors, as well as businesses seeking to strengthen compliance, positioning and procurement readiness.

**What You'll learn:**

- A clear understanding of the government marketplace
- Step-by-step guidance from certified procurement advisors
- SAM.gov registration and bid matching
- Tools and strategies necessary to pursue government contracts with confidence

Hosted by:



**For more information contact:**

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**SEATING IS LIMITED.  
REGISTRATION IS REQUIRED.**

To register:  
[CLICK OR SCAN](#)



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